

### **A HAPPY COMPANION FOREVER**

**Brought to you by SAVVY6** 





### AGENDA HERE FOR A GOOD TIME

#### SWOT

Positioning Statement

**Competitor Analysis** 

Differentiator

**Business Case** 

Pricing

Promotion & Place

Roadmap



# **WORLD STATS**

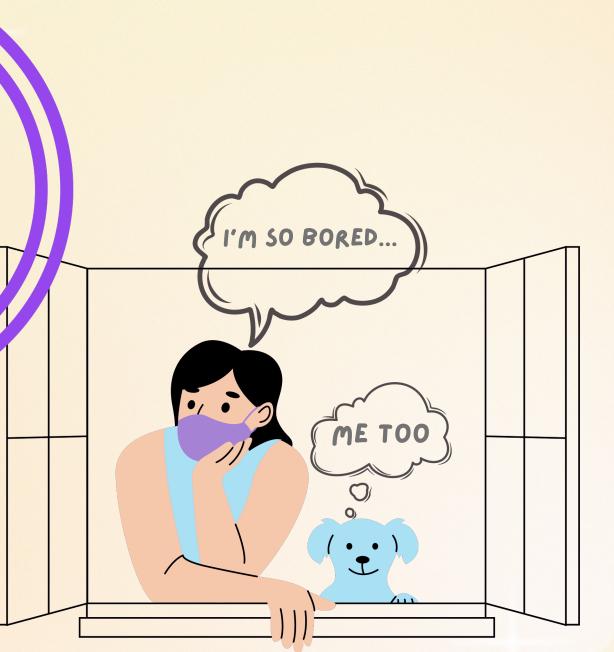
People who are bored easily are susceptible to depression, anxiety, anger, academic failure, poor work performance, loneliness, and isolation.

6630-90% of Americans report feeling bored at some point in a typical day.

•Americans spend approximately \$303 a month on fun activities.

Boredom is the 7th most commonly reported emotion. 63% of American Adults experience it atleast once in 10 days.





### **PROBLEM STATEMENT**

Have you ever experienced boredom, didn't know what to do or ran out of ideas?

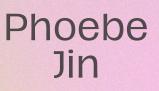
The issue with boredom is that while it informs us that something is wrong, it does not tell us what to do about it.

Instead, when we are bored, the urge to aimlessly scroll through social media and our phones for hours on end has become a mental fast food that primarily gives empty calories and makes you regret the time you wasted.



### **TEAM MEMBERS**









Nobila Anjum

WE ARE SAVVY6.









#### Dhruv Gupta

Sujaan Shah



# INTRODUCTION WHAT IS FUNTOOSH ?

Funtoosh offers dynamic, personalized activities to kill boredom based on your current mood, interests, and location.

All you have to do is input your hobbies, turn on your location services while using the app, and you will never experience another dull moment in your life.

Boredom? Never heard of it.





### VISION & MISSION

### VISION

To change the way people spend time and stay happy not today, not tomorrow, but forever.

#### MISSION

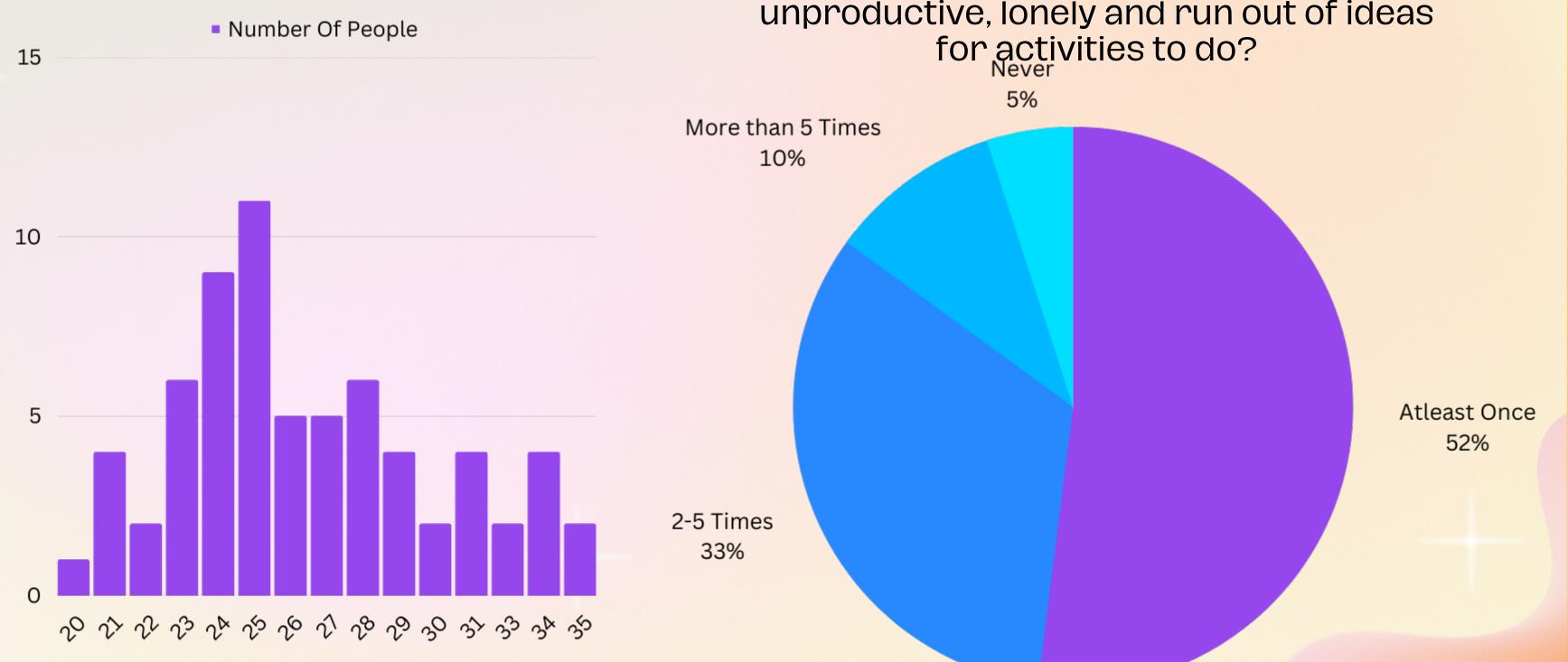
To uplift people's moods and enhance productivity to convert any dull moment into happiness by encouraging them to explore and perform customized, creative activities based on their personalized choice.



### SURVEY ANALYSIS

#### Q1. Age of the Respondent

### Q2. How often in a day do you feel bored/weary, dull, unproductive, lonely and run out of ideas for activities to do?







### SURVEY ANALYSIS

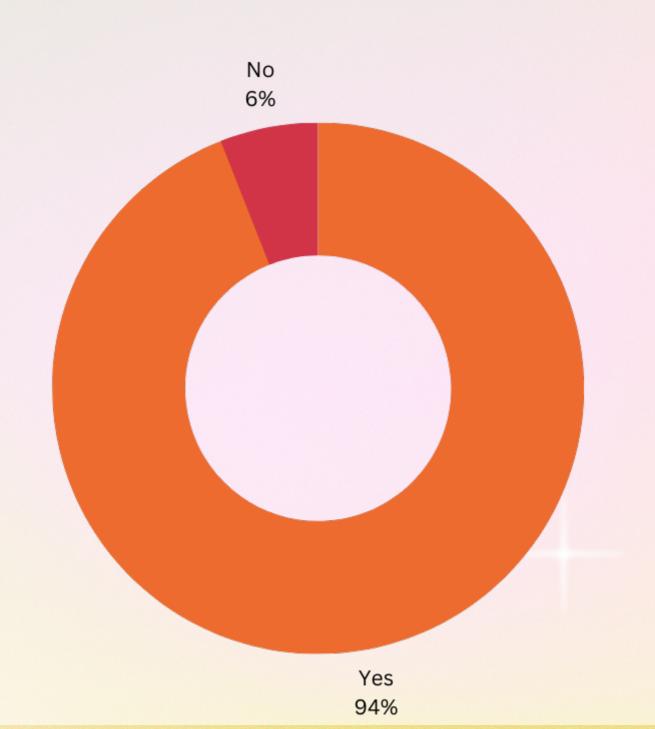
### Q4. Do you feel unproductive after spending Q3.What is your go to resort in such a time as mentioned in Q3? situation? No. of People Continue to do Nothing 60% - YES Go to Sleep Binge Watch a Show 40% - NO Scroll Social Media Others 10 30 20 0





### SURVEY ANALYSIS

Q5. When bored, would doing an activity of your interest/hobby lift up your mood?





### Q6. If Funtoosh provides you with real time suggestions based on your mood, interest/hobbies and location will you use the app?

No 1.5%



Yes 98.5%

### TARGET CUSTOMER

#### **Hyperactive Individual**

An individual who constantly wants to stay occupied and do something but will soon run out of ideas to keep himself busy and feel burnt out.

#### **Productivity Driven Personality**

Those who want to achieve the maximum level of productivity can quickly find themselves in a spot with nothing to do, which affects their energy.

#### **Clueless Enthusiast**

People who are always ready to try new things but lack the resources can feel helpless and demotivated when caught in such situations.





# **USER PERSONA**



#### **Daisy Banes**

Profile Age: 16 years **High School Student** 

**Hobbies:** Shopping, Music, Cooking

#### Situation:

She just went through a breakup. She is heartbroken and very sad and upset, but she wants to get her mind off her ex and feel happy again...

He is in the car near his kid's school, ready to pick him up and decide what they can do around here until mom gets done from work but he is running out of ideas....



Profile Age: 29 years Married Has a 5-year-old kid **IT consultant** 

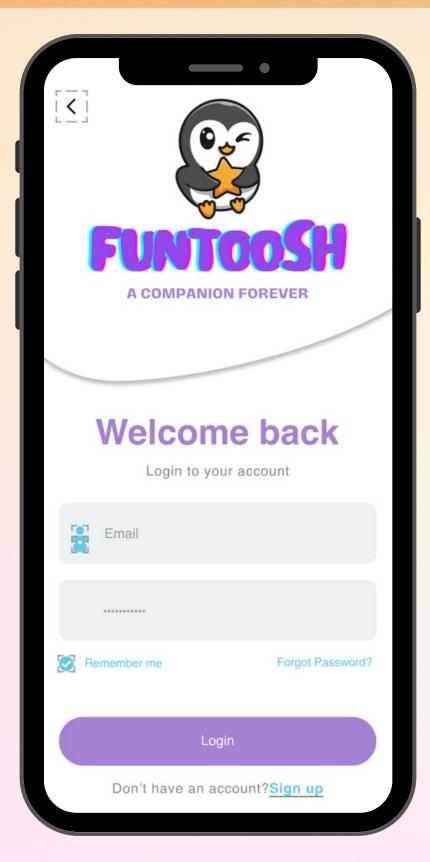
### **Hobbies:** Reading, Sports, Travel

#### Situation:

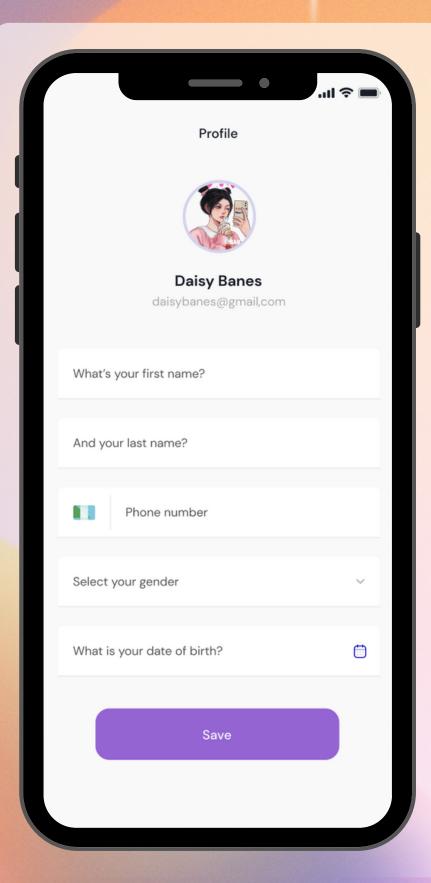
#### **Cody Wilson**

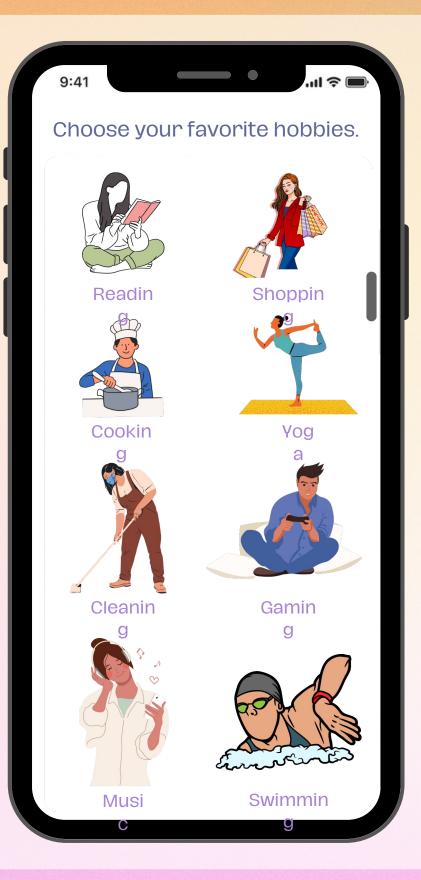






	Register Create your new account
	Full Name
	@gmail.com
	Password
	Confirm Password
By signi	ng up you've agree to Our Terms of Use And Privacy Notice
	Sign up
	Already have an account?Login





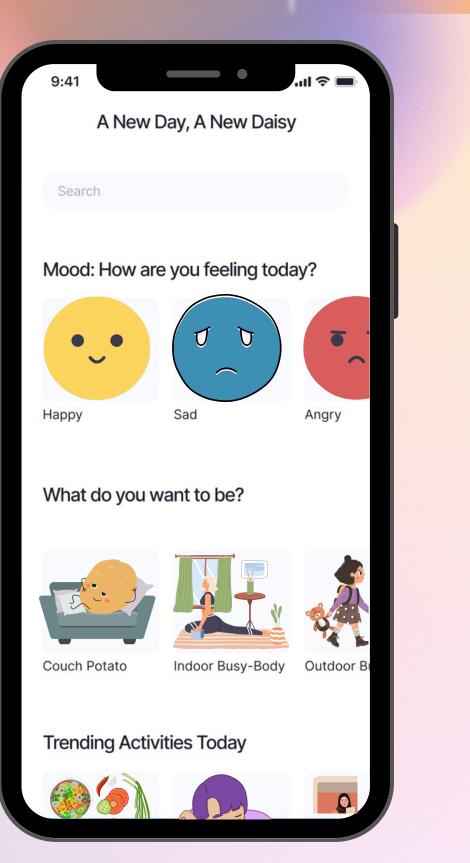
#### **Location Services**

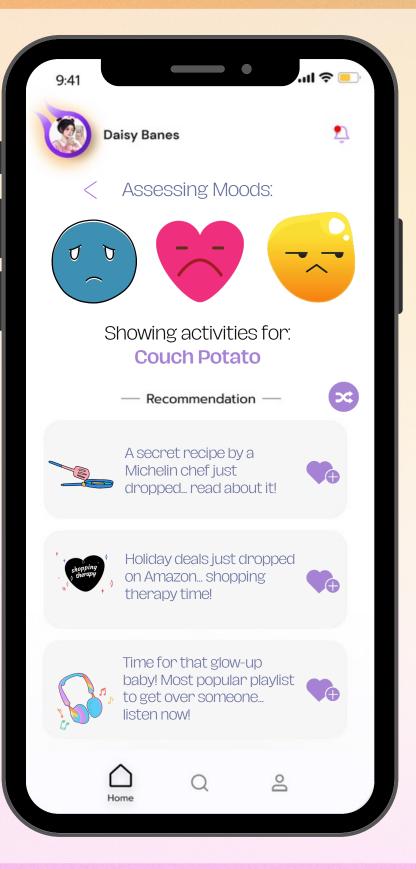
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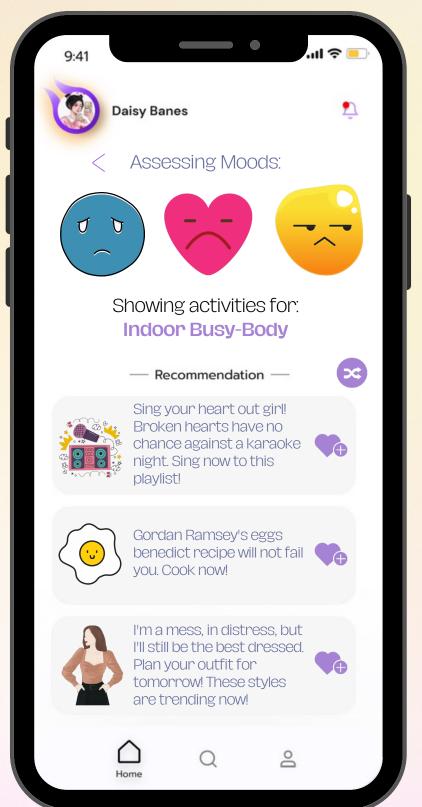
To efficiently use Funtoosh and to get the best recommended activities, turn on location services in your settings. Your pocket companion is waiting!

Turn on Location Services

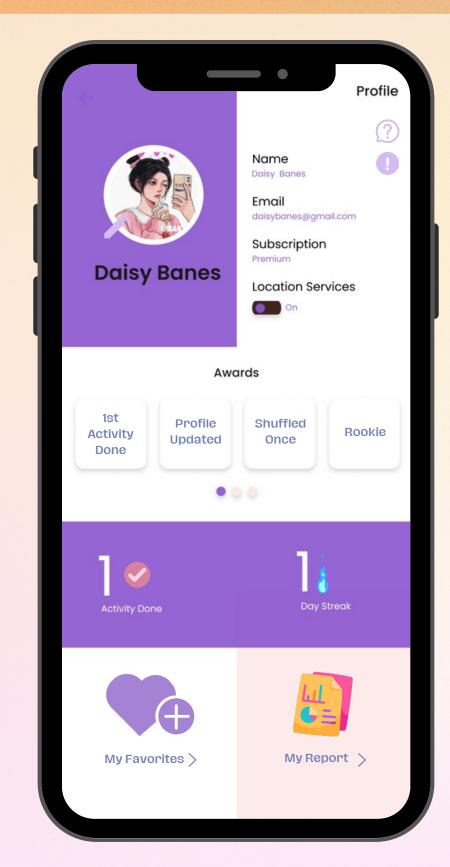












#### \*\*\*\*

#### Rate our app

How is your experience? Tell us what your thoughts are so we can improve and bring the best for you.

Find us @funtoosh for more info.

#### I love it!

Don't like the app? Let us know.

### SWOT ANALYSIS

### WEAKNESSES

- Insufficient revenue
- Third Party
  Dependency



- Competitive
  Pressure
- Easily imitable business model

### STRENGTHS

- Dynamic
  Recommendation
- Values user's preferences Alliances
- Uniqueness

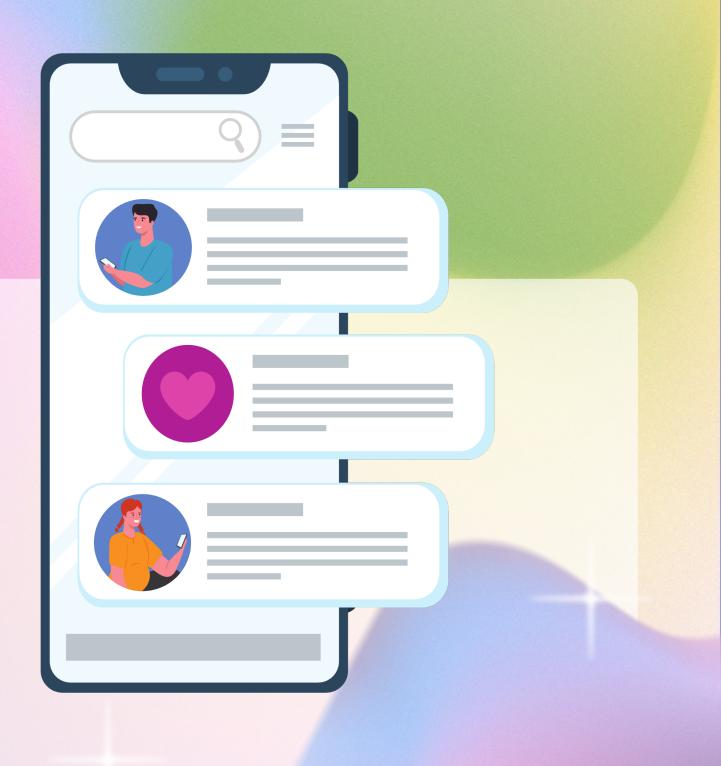
#### **OPPORTUNITIES**

- Upgrade to website
- Expand business to Enterprises
- Expand Global Customer Base



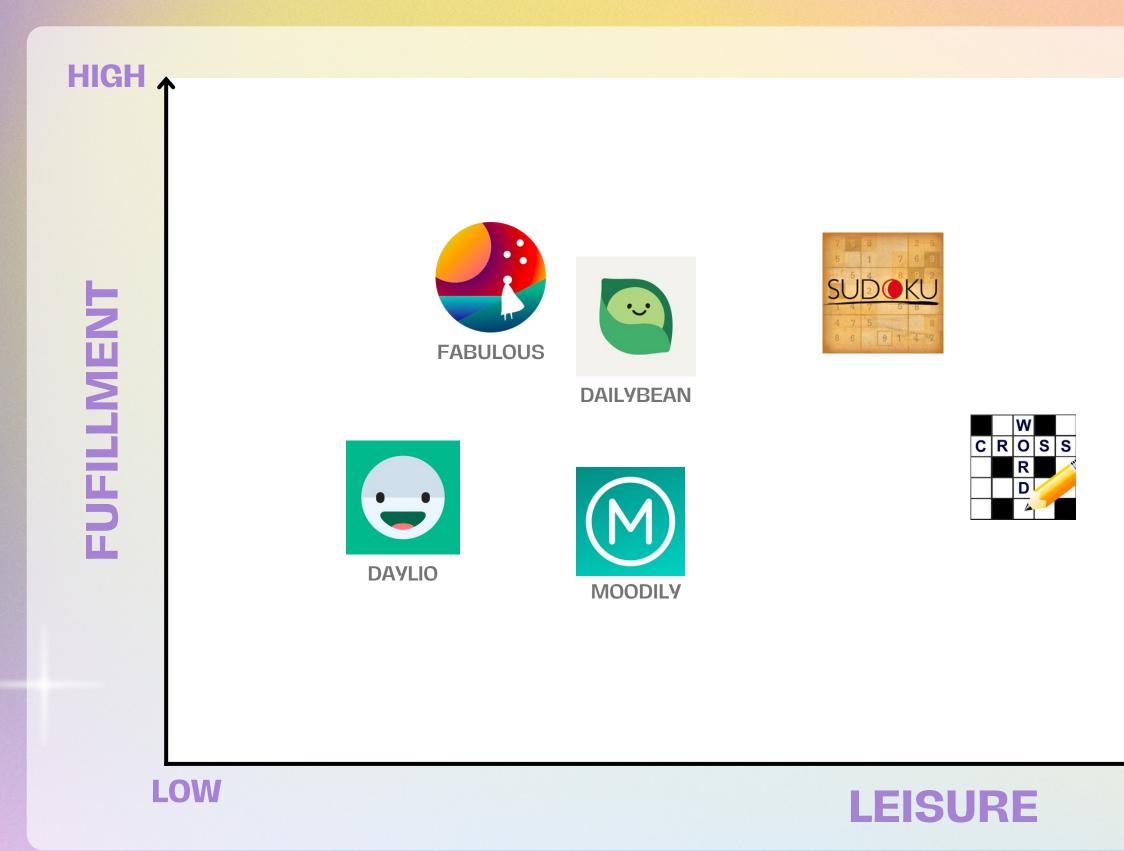
### **POSITIONING STATEMENT**

For every time you feel spiritless, Funtoosh is an application that offers personalized best-suited activity options so users can get back their happiness and feel productive because every moment of your life is essential to Funtoosh.





### **COMPETITOR ANALYSIS**







FUNTOOSH

### amazonkindle (O) G **CANDY CRUSH** HIGH

# DIFFERENTIATOR





# **BUSINESS CASE**

Year 1 Product Building Cost - \$500,000 Approx Downloads expected - 3.402,000 (average of all mood, productivity, and boredom apps) Approx conversion rate - 1% 34,020 Approx Revenue earned - \$1,020,260 Profit - \$520,260 Profit Percent - 50.99%

Year 2 Spend more on Marketing and User survey, App Expansion/scaling, and improvement

Earn more from Ads and from apps that want be featured on Funtoosh





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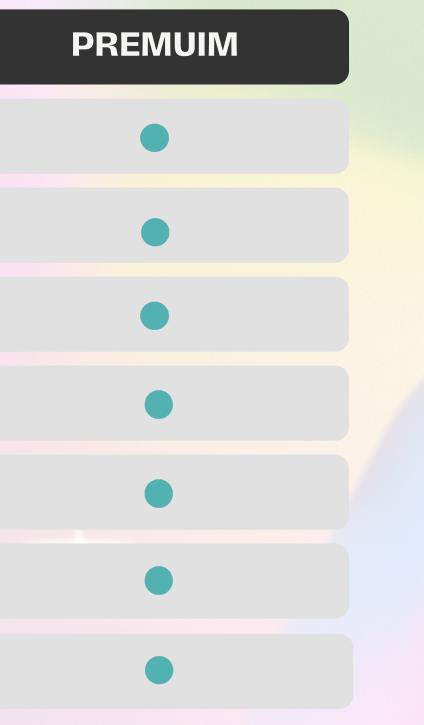




### PRICING The Free trial is planned for 14 days, and the Premium is priced at

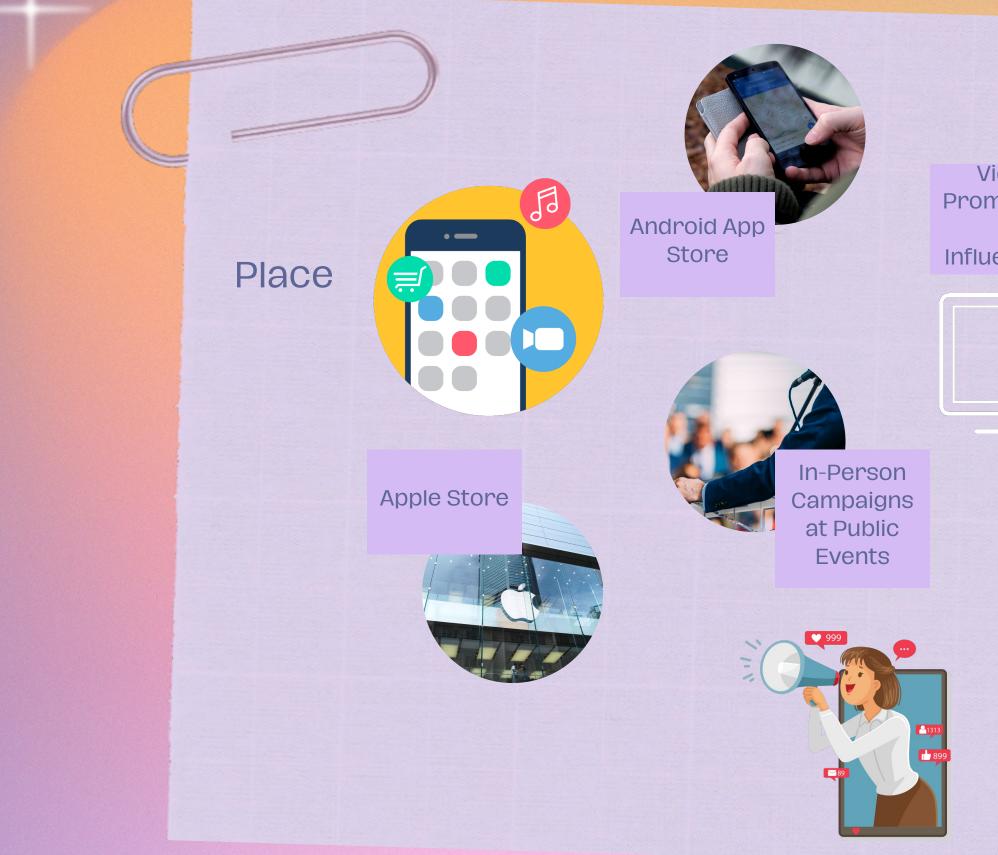
### \$2.99/month with additional features.

FEATURES	FREE	
TOP 3 SUGGESTED ACTIVITIES		
FIRST ACTIVITY REPORT		
ACTIVITY SHUFFLE		
AWARDS BADGES		
ACTIVITY PERSONALISED REPORTS		
ONLINE SESSIONS WITH PROFESSIONAL MENTORS		
SHARING REWARDS WITH FRIENDS & FAMILY		





### PROMOTION & PLACE



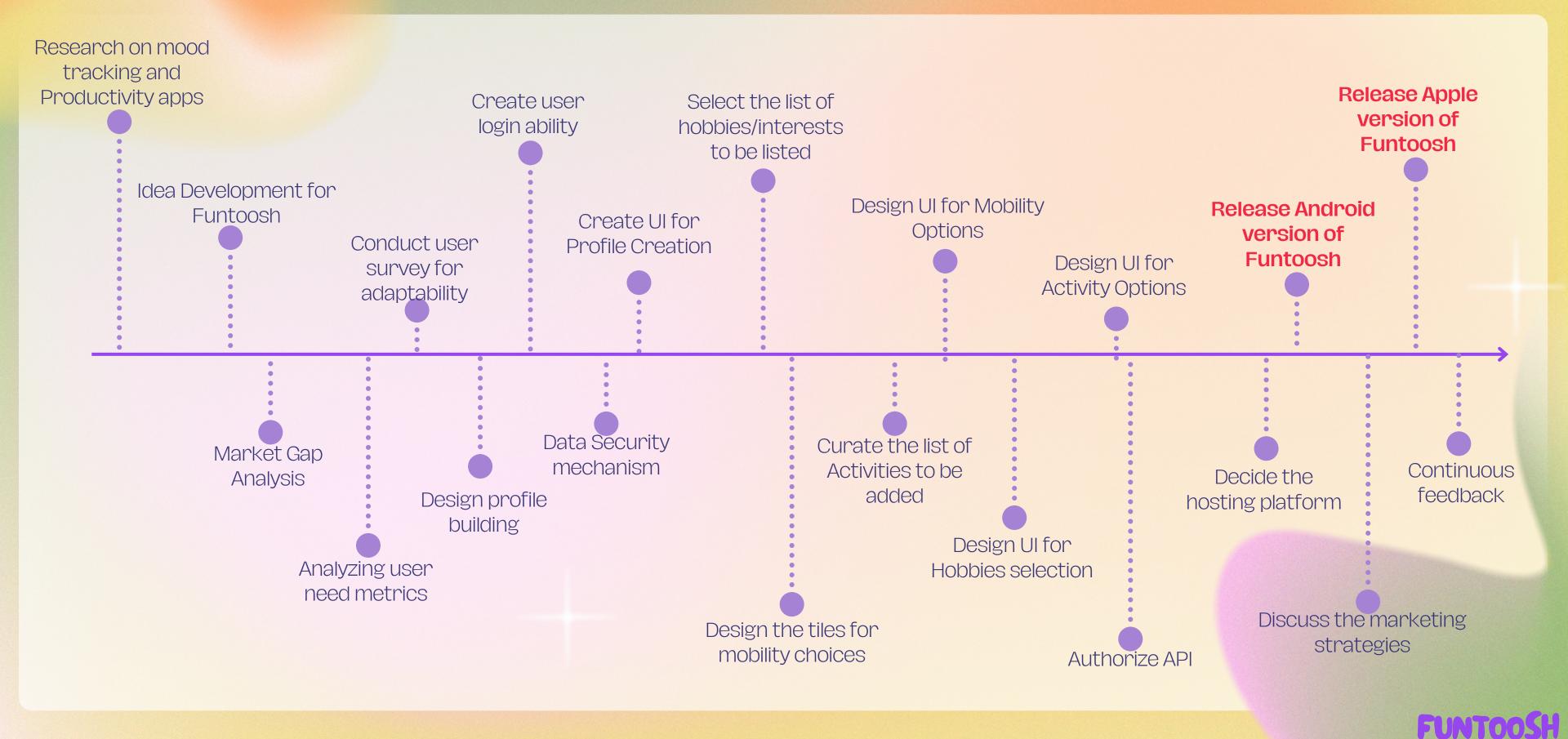


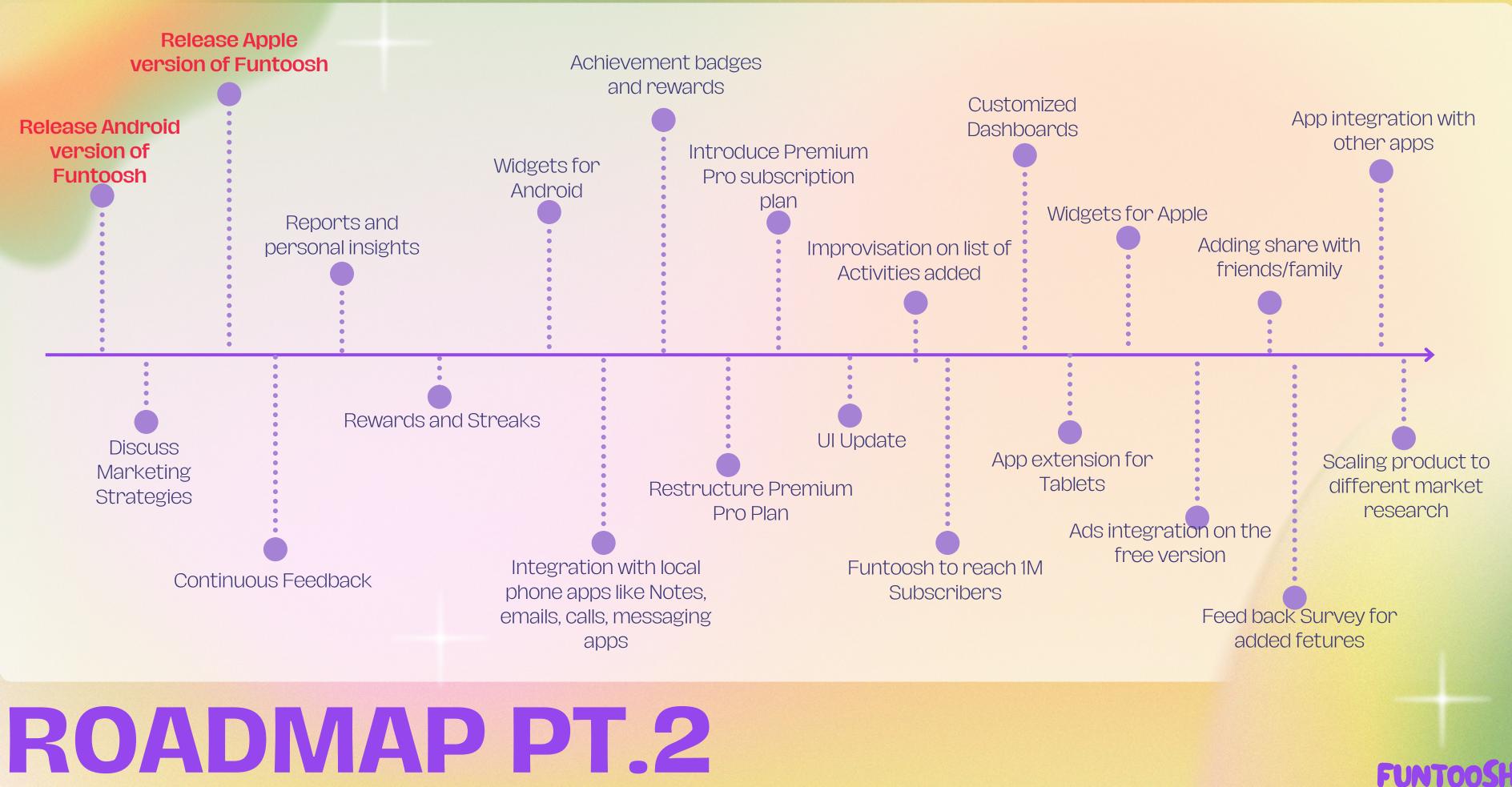
#### **Promotions**

**Digital Ads** on Google and Social Media



### ROADMAP PT. 1





# THANK YOU FOR LISTENING

**ANY QUESTIONS?** 



